



Cost Estimate Guide

Description

21 Proof Serve Safe: Best Practices. This training can be conducted in three hours with a focus on Best Practices for managers and owners of Pouring Licenses.

21 Proof: Server Safe. This is a four hour training the covers all aspects of responsible alcohol sales for employees of Pouring Licenses.

21 Proof Sell Safe: Best Practices. -This three hour training with a focus on best practices for managers and owners of Non-Pouring Licenses.

21 Proof: Sell Safe. This is a four hour training that covers all aspects of responsible beverage sales for employees of Non-Pouring Licenses.

Options

Single Events – This is an option for those communities that wish to schedule a single event and invite up to 30 participants from the area.

Individual Establishment – This is an option for a single bar, restaurant, or package store.

Multiple Training Packages – This is an option for those communities that know in advance that they will be scheduling three or more trainings. Rates can be negotiated based on the number of events being scheduled.

Logistical Support / Technical Assistance – This is an option for communities that are interested in getting assistance with coordination with local Licensing Authorities, building community support and adaptations to materials.

Local Adaptation – Content areas of the training that you may wish to adapt include, local statistics on use or sources of alcohol, your city licensing rules, policies or regulations, and relevant scenarios for the role plays in the skill development section.

Training	CLAB Members	Cambridge Licensees	Outside of Cambridge
21 Proof Serve Safe: Best Practices	\$250.00	\$250.00	\$350.00
21 Proof: Serve Safe	\$150.00 + \$10.00/per	\$250.00 + \$15.00/ per	\$300.00 + \$15.00/ per
21 Proof Sell Safe: Best Practices	\$250.00	\$250.00	\$350.00
21 Proof: Sell Safe	\$150.00 + \$10.00/per	\$250.00 + \$15.00/ per	\$300.00 + \$15.00/ per

This training is conducted by the Cambridge Prevention Coalition and has been endorsed by the Cambridge Licensee Advisory Board (CLAB), The Cambridge License Commission, and the Hospitality Insurance Group.